

Valley Vintage Estate Sales, LLC  
Angela McCall/Owner  
15 S Morris, Mesa, AZ  
(602) 359-6940  
valleyvintageestatesales@gmail.com

## Estate Sale Agreement

*We specialize in running multiple smaller estate sales in our retail store setting. We run 3-4 smaller estates pushed together to create one larger estate sale every week. Every week we add a new estate to the estates already on the floor. We constantly have a new estate coming in and one going out.*

*There is something always new to see in our store.!*

Valley Vintage Estate Sales, LLC. agrees to sell the personal property owned/and or controlled by \_\_\_\_\_ (print your name).

I \_\_\_\_\_ am the owner/or legal representative of the items/estate items and have the legal right to sell them. \_\_\_\_\_ (initial).

### Valley Vintage Estates Sales, LLC services provided:

Valley Vintage Estate Sales, LLC will photo, price, barcode and display estate sale items in our store for 3 weeks. Valley Vintage Estate Sales, LLC does NOT accept mattresses, firearms, items that are broken, stained, torn, useful life is over or should be thrown away. Many everyday items should be donated, shampoo/alcohol/etc.. Any furniture that is heavily damaged should be thrown away or donated. We reserve the right NOT to sell items that shouldn't be sold due to condition of type of item. \_\_\_\_\_ (initial).

### Pricing of Estate sale items:

Our job is to make you money and in turn, we make money. It doesn't do either of us any good if we are pricing items above market value in Arizona and hoping it sells. We want all of your items to sell and in order to do that, we must price them at a fair price that one is expected to pay for that item. Our knowledge comes in handy when pricing items, knowing what the fair value is, in Arizona. Valley Vintage Estate Sales, LLC will determine the price for every item in your estate sale. \_\_\_\_\_ (initial).

### Adverting your sale:

Valley Vintage Estate Sales, LLC will advertise your estate sale on EstateSales.Net, on Facebook marketplace, and on our business Instagram Page.

### Types of services we offer:

We offer 2 different services: PLEASE check the box by the service you would like to do and initial the appropriate area.

**PLEASE NOTE:**

Included in our service charge for our services includes BOTH the city and county sales and use tax. Customers only pay the city tax, the county taxes are paid by Valley Vintage Estates Sales LLC and those are included in our commission rate. We are a LEGAL business and we are required to pay these TAXES.

○ **Drop off:**

You drop off your items to us in store. If you have a smaller estate, that can be done during our normal business hours. If you have a larger estate, we will arrange a good day/time for the drop off when we don't have customers in the store. **Our commission is 50% for the sale**\_\_\_\_\_ (initial).

○ **Pick up:**

**We can offer a pick up service.** The company we use is NOT affiliated with our store but we have a great working relationship with them. For pickups, I will come to the house, meet you, go over the contract, have you sign it and give you 2 HOURS of my time. I can help finish packing or organize items being picked up. I will tag items for our pick up service, and take a video of the items to be picked up. OUR pick up service ONLY picks up tagged items and items that are in the video. Our pick up service charges \$65 an hour and \$3 a mile.

**YOU pay for the pickup service, the initial charge is \$350.00**, that is due to Valley Vintage Estate Sales, LLC when I come to the house and meet with you. Once the pick up service drops off at the store, if the PICK up charge is more than \$350.00 the rest of the charge will come out of your profit at the end of the estate sale. IF the pickup charge was less then \$350.00, your estate will be credited back at the end of the estate sale. **Our commission is 50% for the sale**\_\_\_\_\_ (initial).

**Why is the pick up fee \$350.00???** Most of our Estates that have needed a pick up service have ran around \$350.00 for the pick up and drop off. Estates that are more heavy on furniture cost more because it takes longer to load, wrap and prepare it to be transported.

**What is included in your commission fee?:**

Once your estate comes into our store, we take each item out and do a quick wipe down of the item. We take an individual picture of the item and immediately run an online search for the item to see what a fair price for the item is. We add the item with a quick description into our online software system (prosale) that we pay to keep our estates separate from each other. The system allows us to enter a description and price into the system and it will generate a barcode that we scan when someone purchases your item. We take all your photos of your items and upload them to [EstateSales.Net](http://EstateSales.Net) where we do pay to advertise your estate sale on. We take care of the credit card fees, the city and county sales/use tax and send them to the proper reporting agency. We also advertise on Facebook marketplace and our business instagram page.

At the conclusion of your sale, you will get a print out of all the items that sold and for what dollar amount along with your check.

**Our Working schedule:**

*We believe in a work/home life balance, one shouldn't just live to work but also take time to enjoy life.*

We work 3 weeks on and have one week off. We take the first week off at the beginning of each month to spend time with our families and have a weekend off with them.

If your estate starts the second week of the month then it will run 3 consecutive weeks. If your estate is added in, during the third or fourth week of the month, then with our one week off, it will take your estate four weeks to complete.

We understand that this business model doesn't work for everyone and we are ok if you find yourself needing to find a different company to preform your services.

Our store hours are:

Thursday: 10:00am-2:00pm

Friday: 10:00am-2:00pm

Saturday: 9:00-3:00pm

Sunday: 9:00-1:00pm and we run 50% off EVERY Sunday

### **Conducting our sale:**

Depending on the volume of incoming estates into Valley Vintage Estate Sales, LLC, it may take up to 4 weeks until your sales begins in our store. We will keep in contact with you and let you know when your sale is scheduled to begin and conclude. Once your sale is active it will run for 3 weeks, depending on when your sale starts it can take 4 weeks for your sale to conclude due to our operating hours. Please see ***our working schedule*** above for a break down of our working hours. Thursday 10:00-2:00pm, Friday 10:00-2:00pm, Saturday 9:00-3:00pm, and Sunday 9:00-1:00pm and is ALWAYS 50% off \_\_\_\_\_(initial).

You acknowledge that sometimes life comes up and people get sick, we try our best to not have to close the store due to illness but sometimes it cannot be avoided. We will inform you if this happens, you will still get 3 weeks in the store but due to illness will take longer and our original sales date \_\_\_\_\_(initial).

You acknowledge that shrinkage "theft" can occur during your Estate sale. WE try our best to keep an eye on every person coming in and out of our store but sometimes shrinkage does happen. You agree to not hold Valley Vintage Estate Sales, LLC responsible for any shrinkage drug your Estate sale \_\_\_\_\_(initial).

If you decided to not have a sale after your items are in the possession of Valley Vintage Estate Sales, LLC, you agree to pay Valley Vintage Estate Sales, LLC \$500.00 for the time and effort they have put into preparing for your sale. We will NOT release your items until the \$500.00 cancelation fee, has been and in CASH \_\_\_\_\_(initial).

### **Bookkeeping of your Estate sale:**

We use the latest Estate sale software that allows us to barcode and scan items into our secure system. This system allows us to run multiple Estate sales at the same, all while keeping each person's Estate sales separate from each other \_\_\_\_\_(initial).

At the conclusion of your Estate sale you will receive an itemized print out of what sold and for how much. Your check will be mailed via USPS delivery confirmation within 3 business days of the conclusion of your sale. \_\_\_\_\_(initial).

**Handing of unsold items:**

*At the conclusion of your sale, you have two options:*

*PLEASE only check and initial ONE*

- **Pick items up:** Pick items up within 3 business days after your sale concludes \_\_\_\_\_(initial). If items aren't picked up within 3 business days after your sale concludes, you forfeit your items to Valley Vintage Estate Sales, LLC to do as they please with them items \_\_\_\_\_(initial).
- Release all leftover items to Valley Vintage Estate Sales, LLC. to do as they please with the items. \_\_\_\_\_(initial).

\_\_\_\_\_owner/legal representative for Estate

\_\_\_\_\_Valley Vintage Estate Sales, LLC.

**Getting ready for your sale**

- Wrap, box and label everything that is going to Valley Vintage Estate Sales LLC for sale.
- You should go through the house and remove or place in another room in the house, any personal items that you want to keep.
- Make sure all family members have taken the items they want or were left by the family member that has passed.
- Decided what to sell and what to donate. There are many companies that will come and do one large pick up for donations. Things that are broken, stained, torn, or useful life is over should be thrown away.

**The items should be in one PLACE in the house and easily identified as going to Valley Vintage Estate Sales**